

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

ANNUAL COMPLIANCE REVIEW, 2012

Docket No. ACR2012

RESPONSE OF THE UNITED STATES POSTAL SERVICE
TO CHAIRMAN'S INFORMATION REQUEST NO. 12

The United States Postal Service hereby provides its response to Chairman's Information Request No. 12, issued on March 8, 2013. The request contained one question; the question is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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RESPONSE OF THE UNITED STATES POSTAL SERVICE
TO CHAIRMAN'S INFORMATION REQUEST NO. 12

Question 1

Please provide the costs incurred in FY 2012 for the Mail Works Guaranteed market test. Please include costs for sales and marketing of this offering.

RESPONSE:

As there were no customers for the Mail Works Guarantee market test, there were no costs to report. The Postal Service incurred some minimal costs in contacting potential customers for the market test, but it was not practical to track these costs.